



FCBR 2025

FORT COLLINS BOARD OF REALTORS®



Monthly Indicators



June 2025

New Listings were up 6.0 percent for single family homes and 15.4 percent for townhouse-condo properties. Pending Sales landed at 231 for single family homes and 74 for townhouse-condo properties.

The Median Sales Price was up 5.9 percent to \$656,250 for single family homes and 2.5 percent to \$425,245 for townhouse-condo properties. Days on Market decreased 14.5 percent for single family homes and 15.9 percent for townhouse-condo properties.

Heading into June, there were 1.54 million units for sale across the country, a 6.2% increase from the previous month and a 20.3% improvement over the same period last year, representing a 4.6-month supply at the current sales pace, according to NAR. Despite the additional supply, home prices have continued to rise nationwide, albeit at a slower pace than during the pandemic, climbing 1.3% year-over-year to \$422,800 as of last measure.

Activity Snapshot

+ 8.3%	- 14.5%	+ 5.9%
One-Year Change in Single Family Sold Listings	One-Year Change in Single Family Days On Market	One-Year Change in Single Family Median Sales Price

Residential real estate activity in Area 9 composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview

Key metrics for Single Family by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2024	6-2025	Percent Change	YTD-2024	YTD-2025	Percent Change
New Listings		333	353	+ 6.0%	1,623	1,907	+ 17.5%
Pending Sales		179	231	+ 29.1%	1,101	1,253	+ 13.8%
Under Contract	Not enough historical data for chart	--	--	--	--	--	--
Sold Listings		216	234	+ 8.3%	1,012	1,141	+ 12.7%
Median Sales Price		\$619,950	\$656,250	+ 5.9%	\$622,500	\$615,765	- 1.1%
Avg. Sales Price		\$704,082	\$715,684	+ 1.6%	\$720,022	\$716,526	- 0.5%
Pct. of List Price Received		99.8%	99.4%	- 0.4%	99.6%	99.2%	- 0.4%
Days on Market		62	53	- 14.5%	63	65	+ 3.2%
Affordability Index		67	64	- 4.5%	67	68	+ 1.5%
Active Listings		553	637	+ 15.2%	--	--	--
Months Supply		3.3	3.5	+ 6.1%	--	--	--

Townhouse-Condo Activity Overview

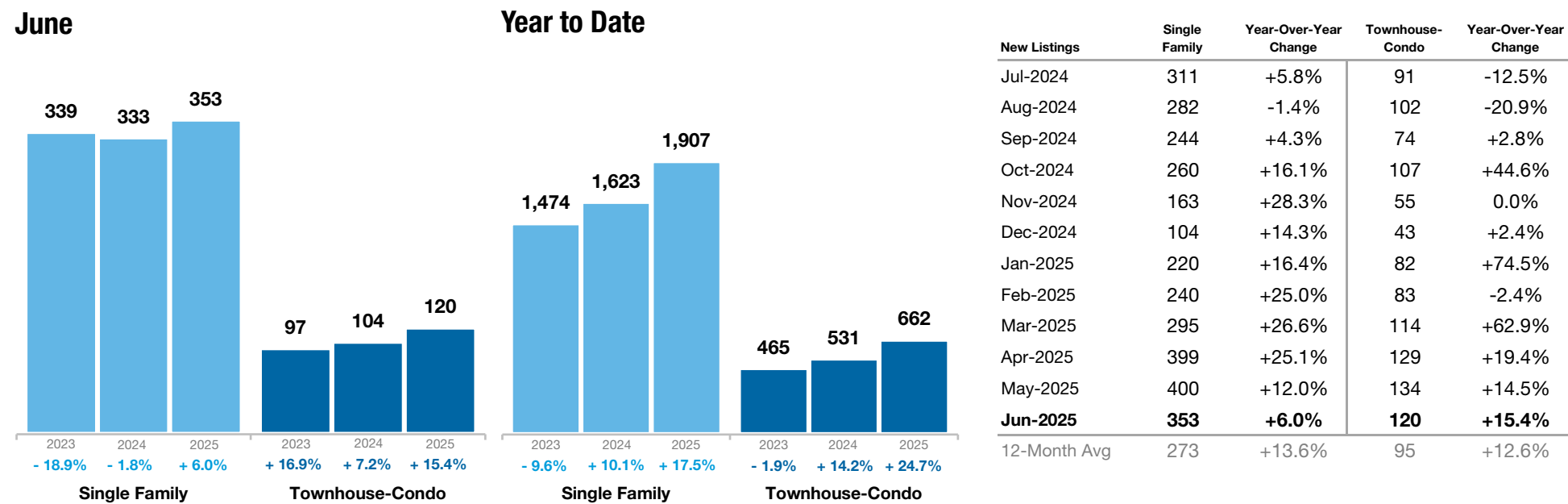
Key metrics for Townhouse-Condo by report month and for year-to-date (YTD) starting from the first of the year.



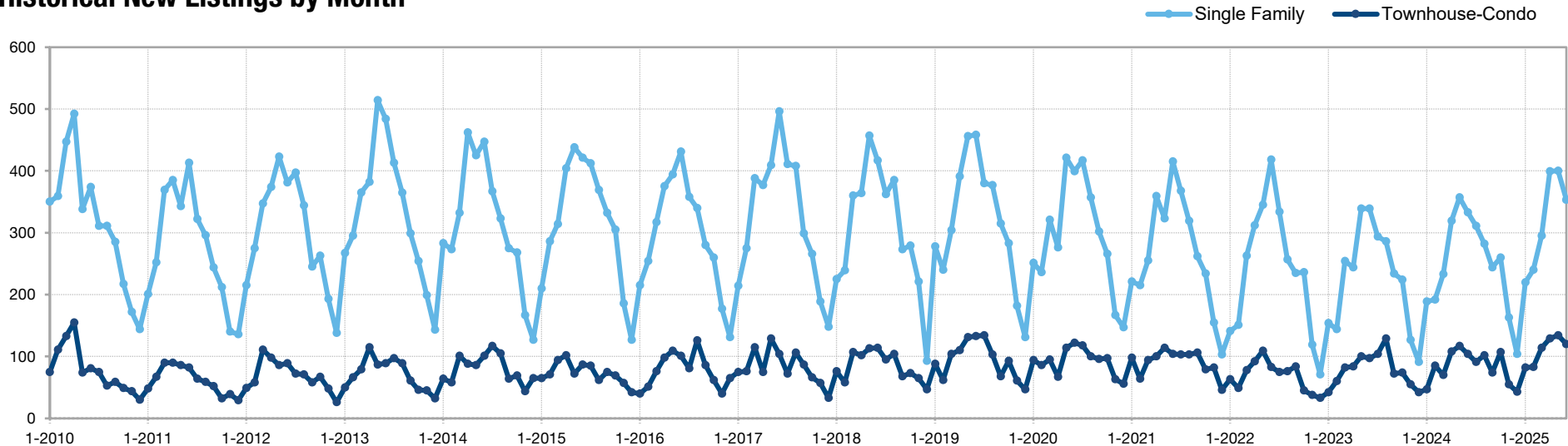
Key Metrics	Historical Sparkbars	6-2024	6-2025	Percent Change	YTD-2024	YTD-2025	Percent Change
New Listings		104	120	+ 15.4%	531	662	+ 24.7%
Pending Sales		76	74	- 2.6%	398	395	- 0.8%
Under Contract	Not enough historical data for chart	--	--	--	--	--	--
Sold Listings		75	76	+ 1.3%	349	351	+ 0.6%
Median Sales Price		\$415,050	\$425,245	+ 2.5%	\$418,247	\$410,000	- 2.0%
Avg. Sales Price		\$444,619	\$445,835	+ 0.3%	\$425,481	\$424,779	- 0.2%
Pct. of List Price Received		99.3%	99.1%	- 0.2%	99.4%	99.0%	- 0.4%
Days on Market		82	69	- 15.9%	81	84	+ 3.7%
Affordability Index		100	99	- 1.0%	100	102	+ 2.0%
Active Listings		182	268	+ 47.3%	--	--	--
Months Supply		3.1	4.7	+ 51.6%	--	--	--

New Listings

A count of the properties that have been newly listed on the market in a given month.

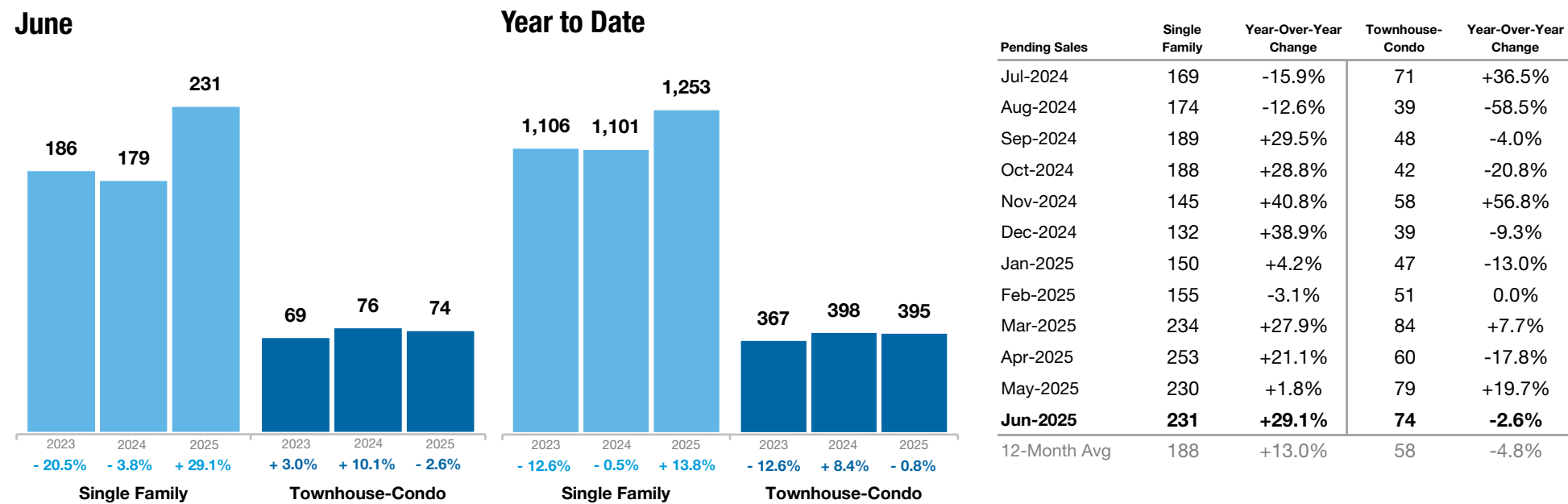


Historical New Listings by Month

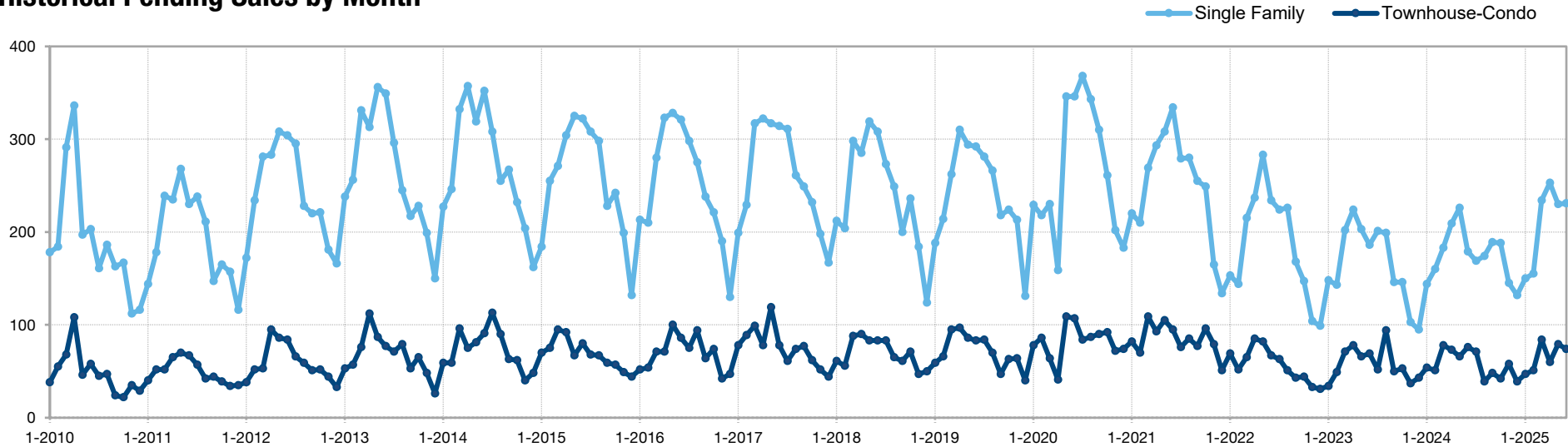


Pending Sales

A count of the properties on which offers have been accepted in a given month.

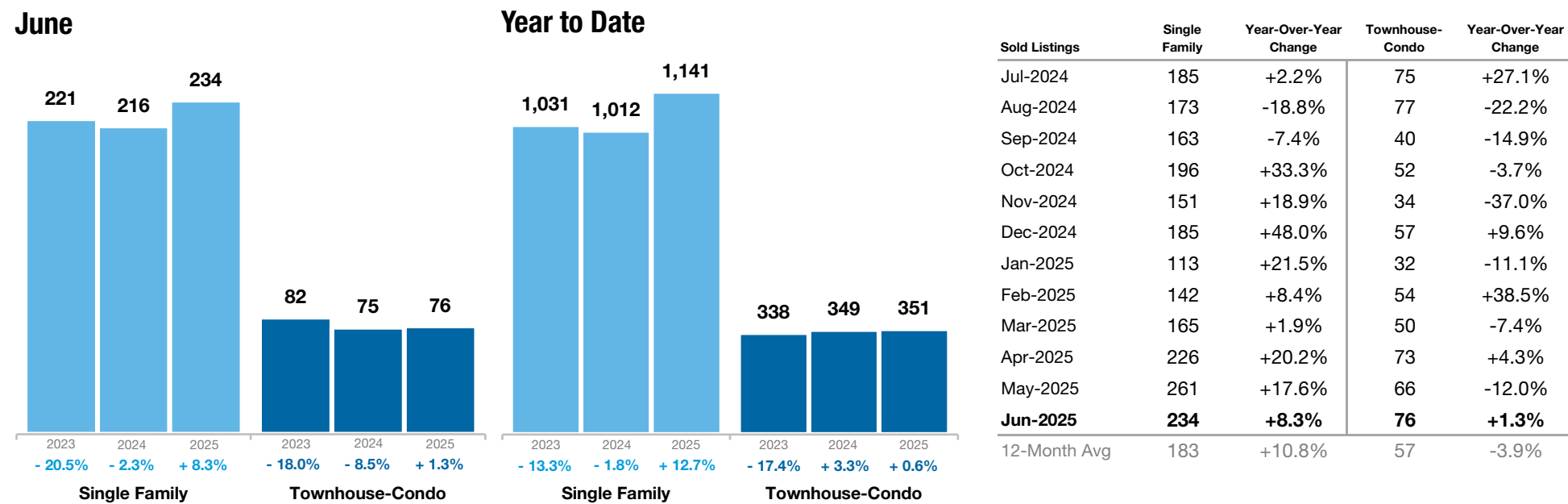


Historical Pending Sales by Month

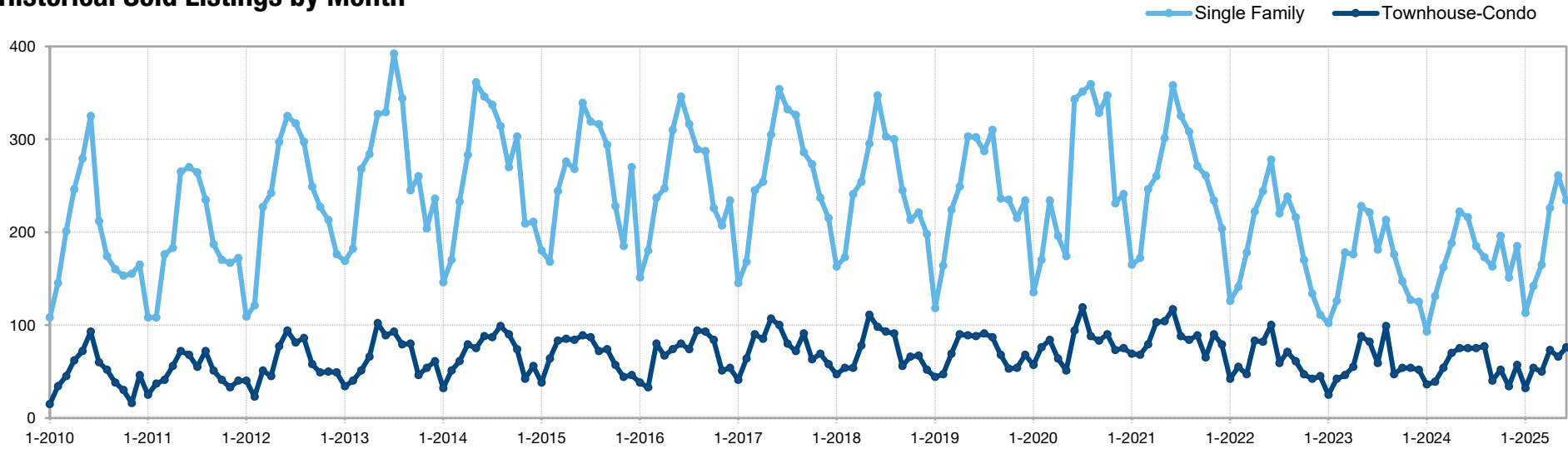


Sold Listings

A count of the actual sales that closed in a given month.

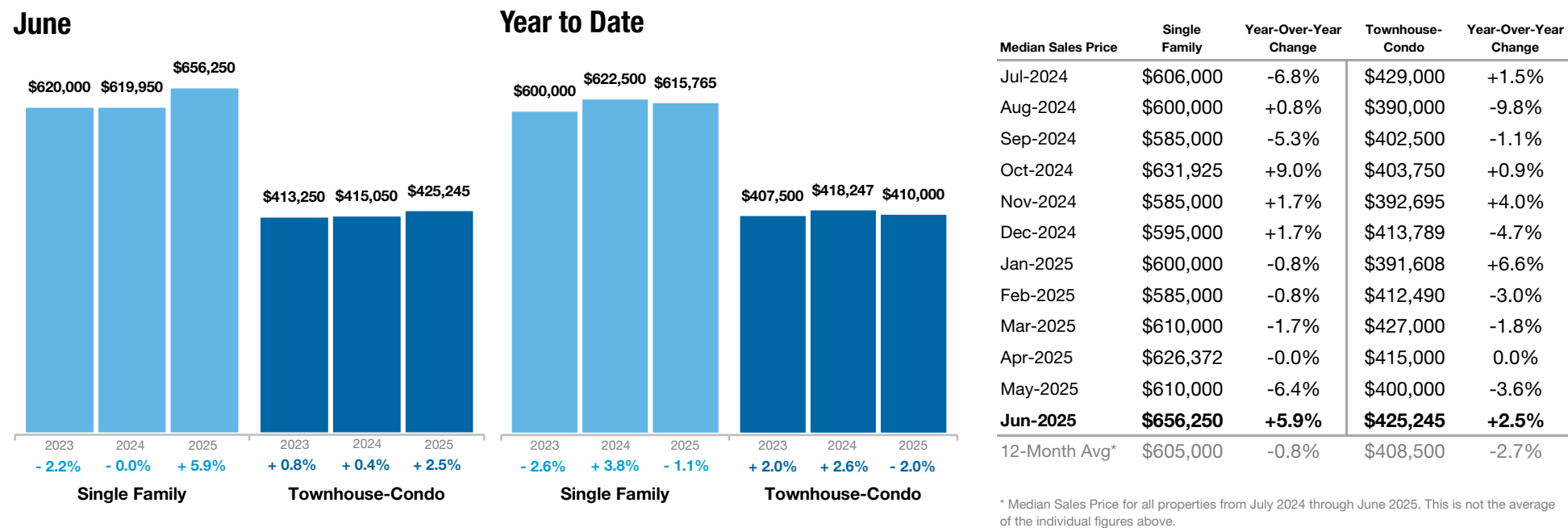


Historical Sold Listings by Month

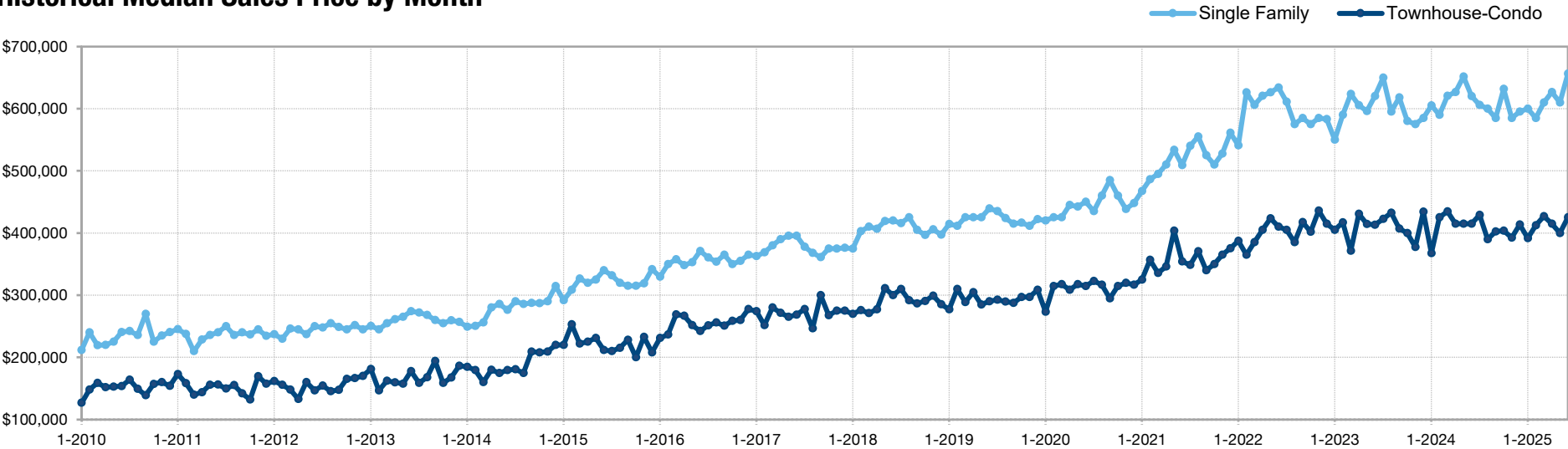


Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

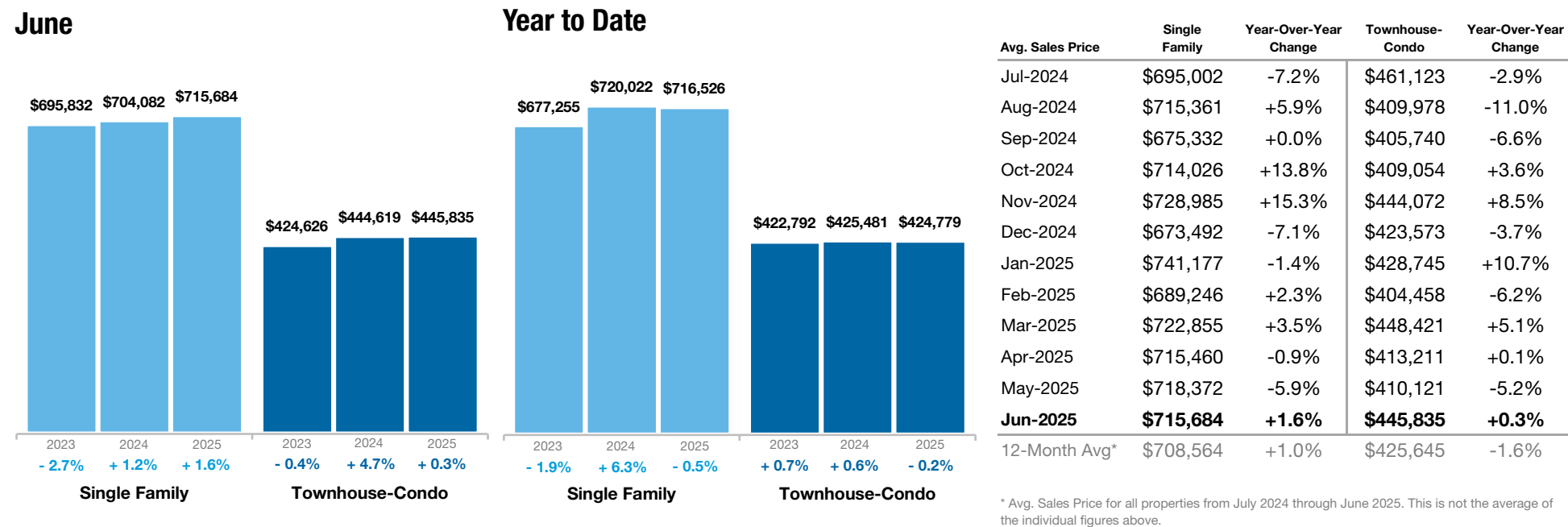


Historical Median Sales Price by Month

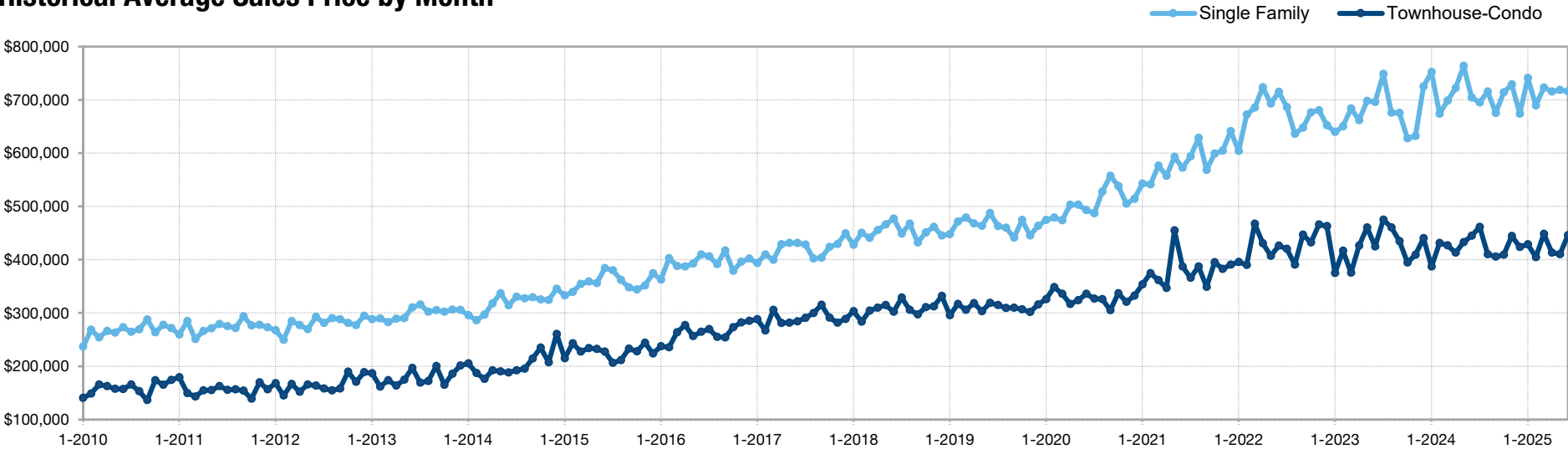


Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

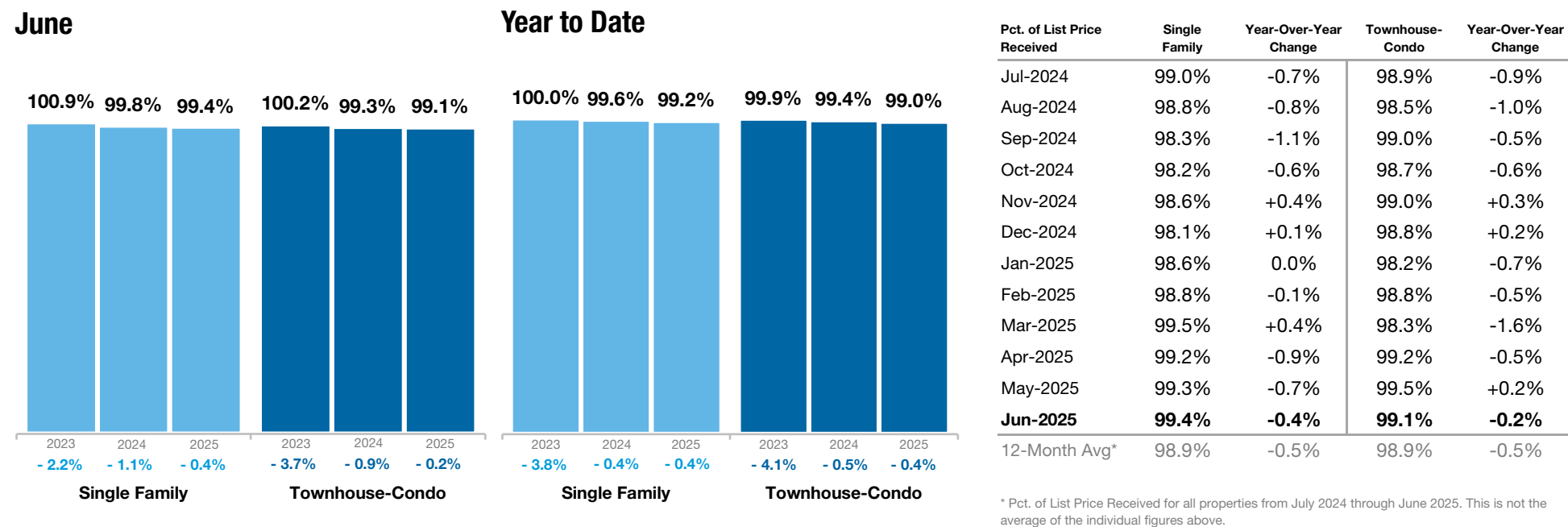


Historical Average Sales Price by Month

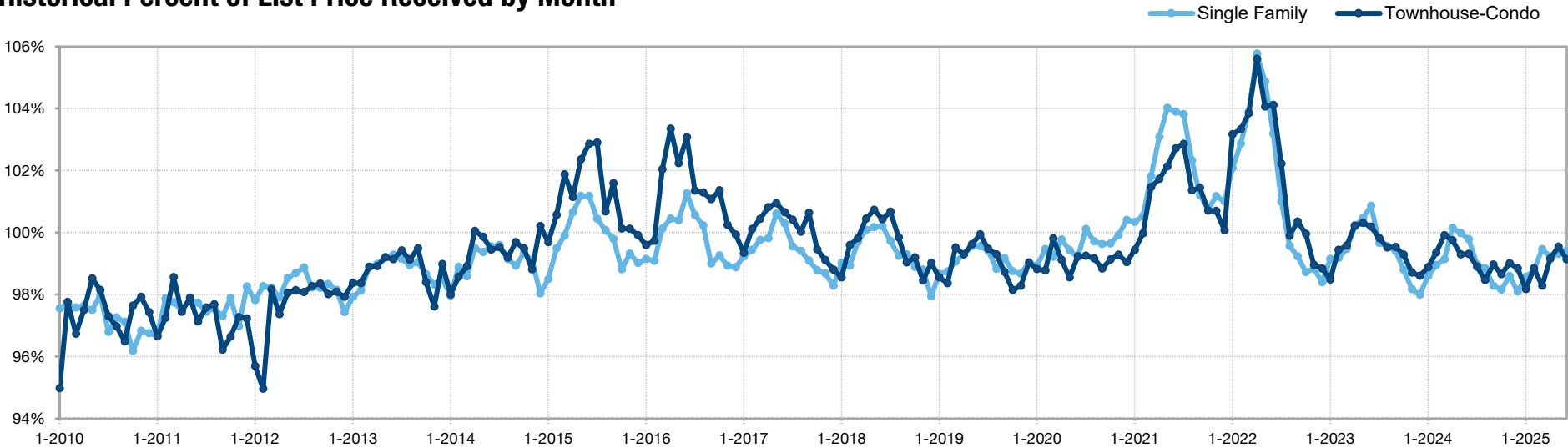


Percent of List Price Received

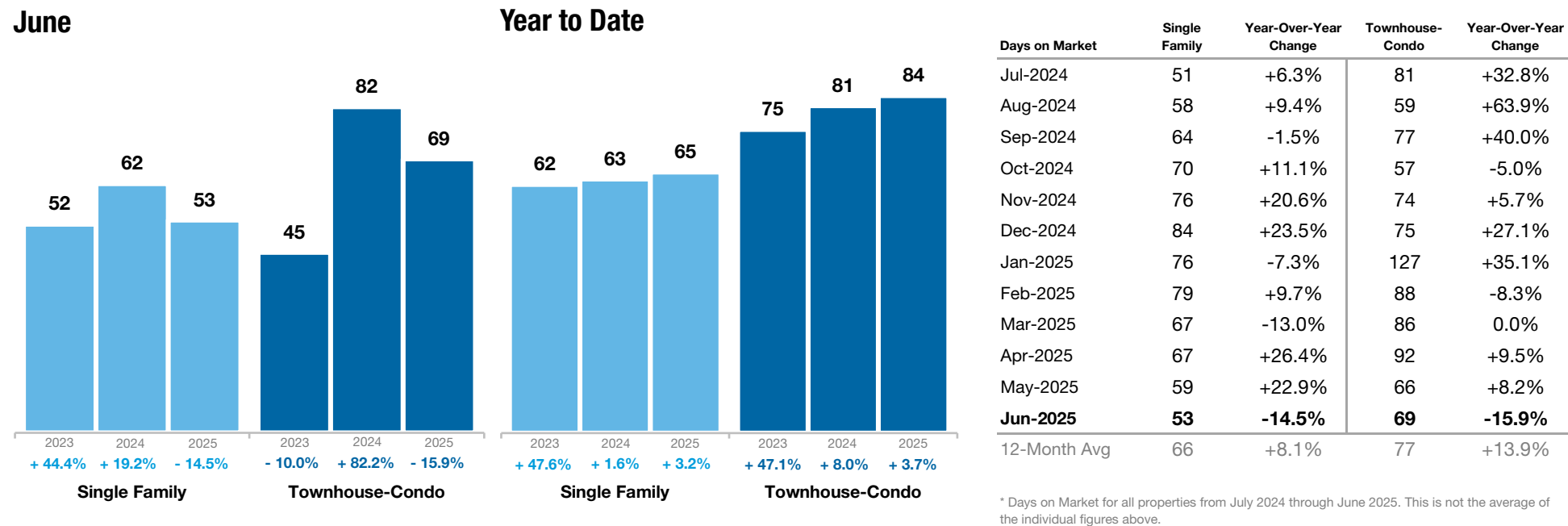
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



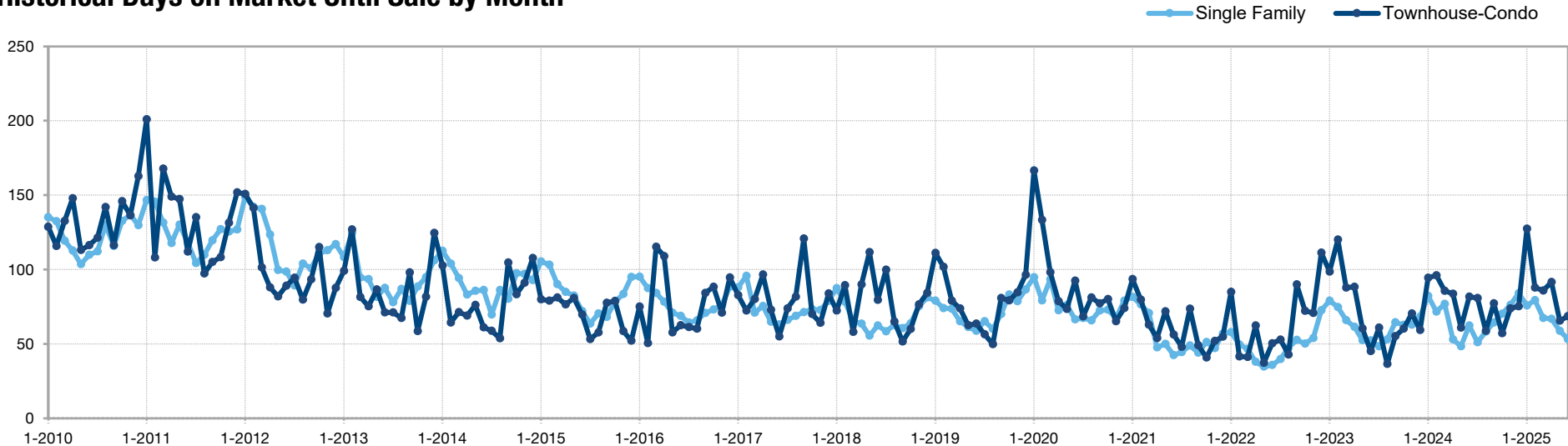
Historical Percent of List Price Received by Month



Days on Market Until Sale

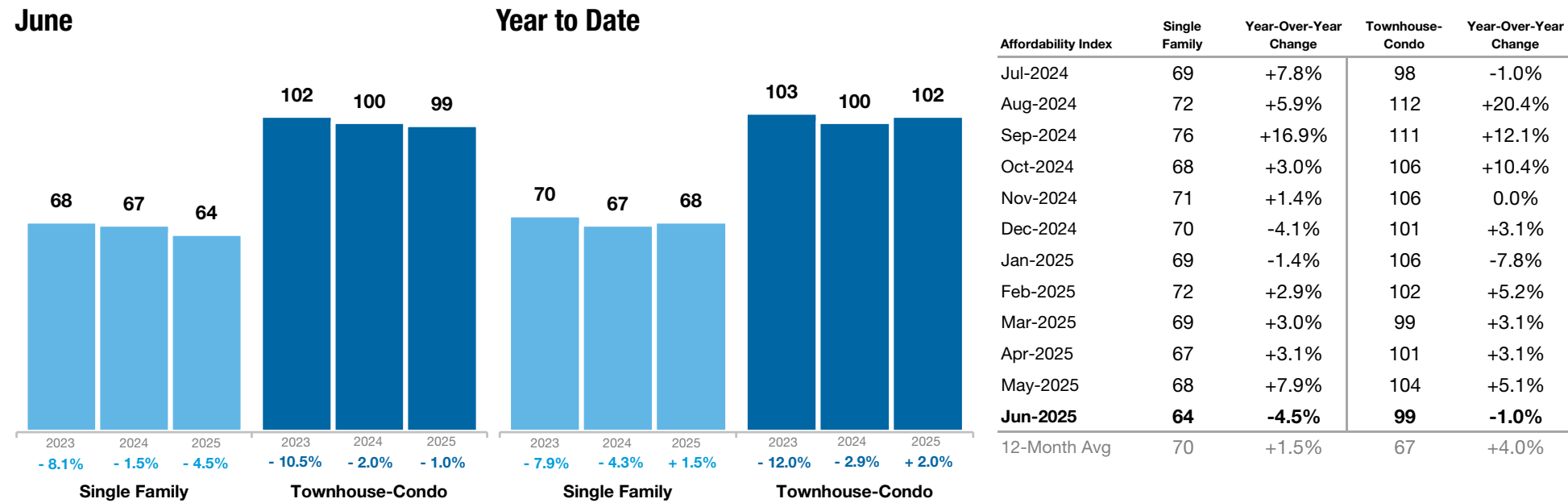


Historical Days on Market Until Sale by Month

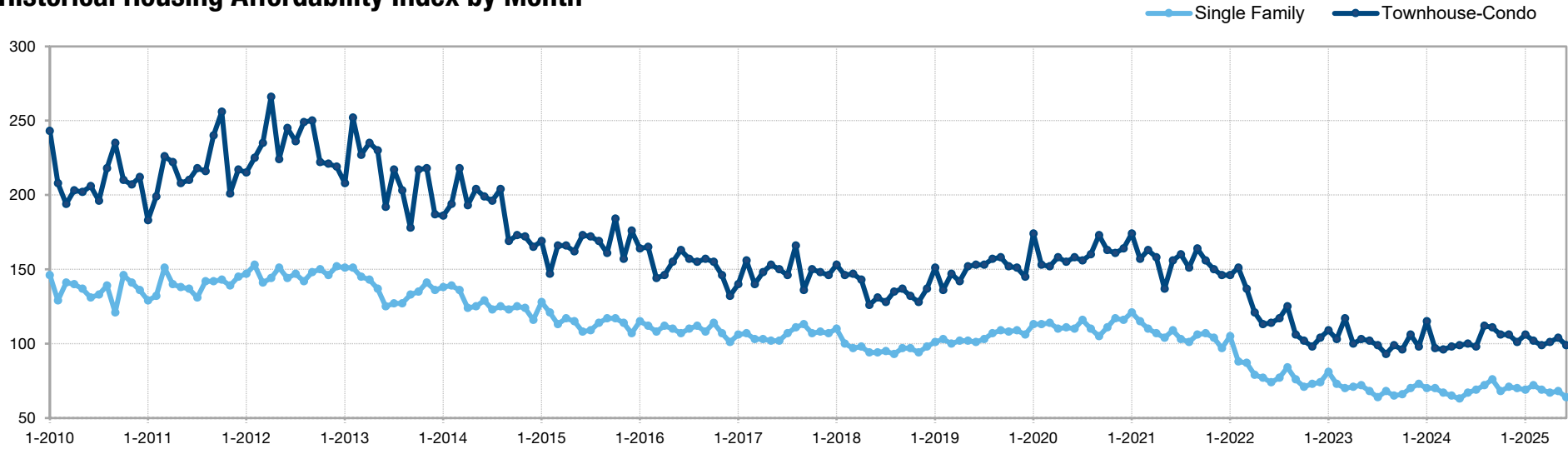


Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



Historical Housing Affordability Index by Month

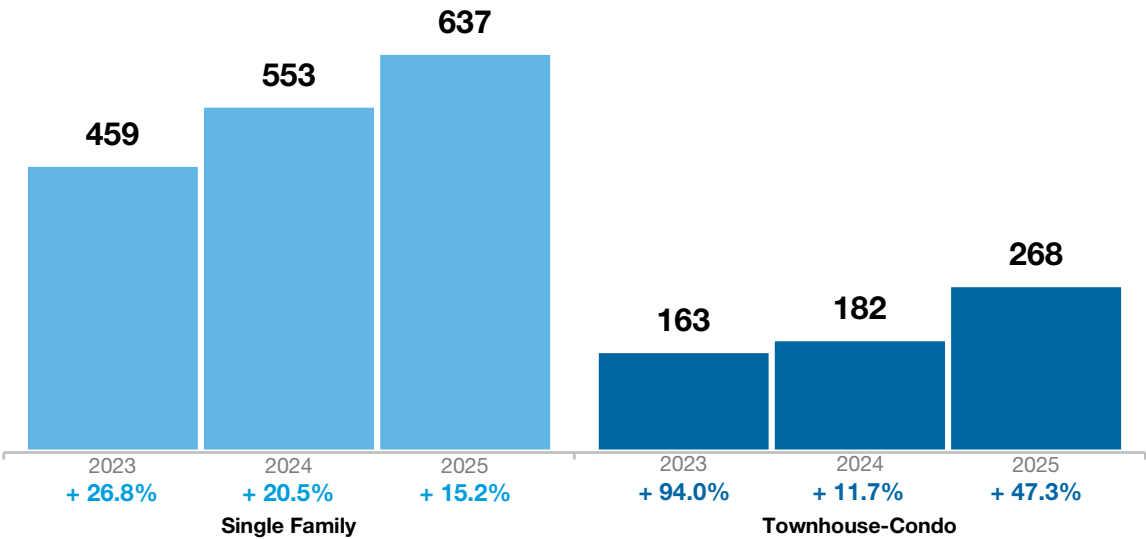


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



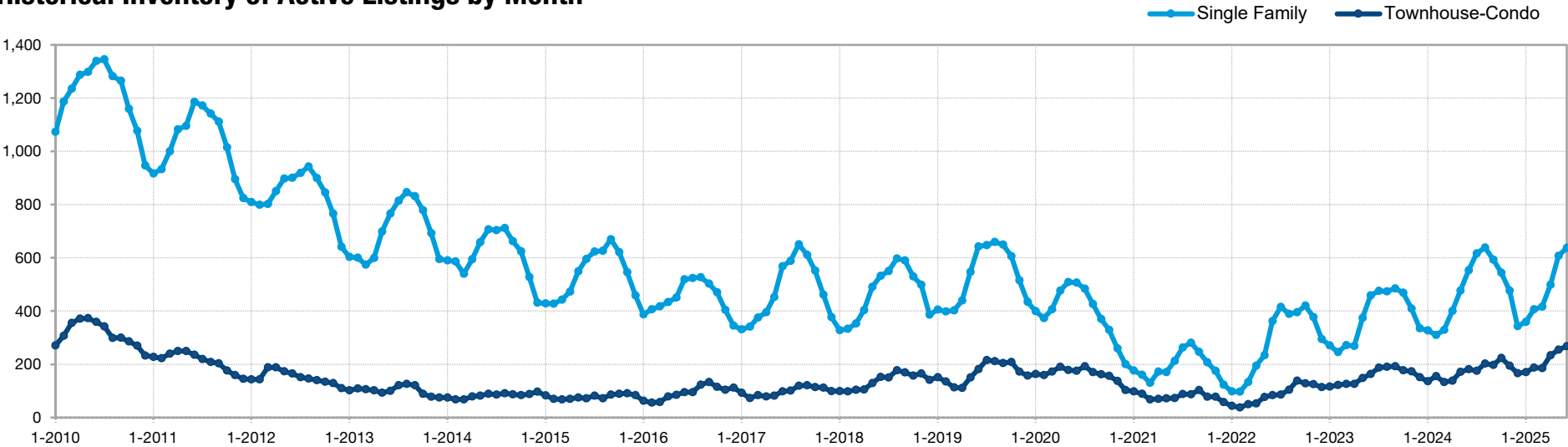
June



Active Listings	Single Family	Year-Over-Year Change	Townhouse-Condo	Year-Over-Year Change
Jul-2024	616	+29.4%	176	-6.4%
Aug-2024	638	+34.6%	203	+6.3%
Sep-2024	593	+22.3%	198	+2.6%
Oct-2024	544	+16.0%	224	+25.8%
Nov-2024	477	+16.6%	195	+12.1%
Dec-2024	343	+2.4%	166	+9.9%
Jan-2025	359	+9.8%	170	+25.0%
Feb-2025	406	+31.0%	188	+21.3%
Mar-2025	416	+26.4%	186	+39.8%
Apr-2025	499	+24.8%	234	+69.6%
May-2025	607	+27.3%	255	+49.1%
Jun-2025	637	+15.2%	268	+47.3%
12-Month Avg*	511	+21.6%	205	+23.8%

* Active Listings for all properties from July 2024 through June 2025. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

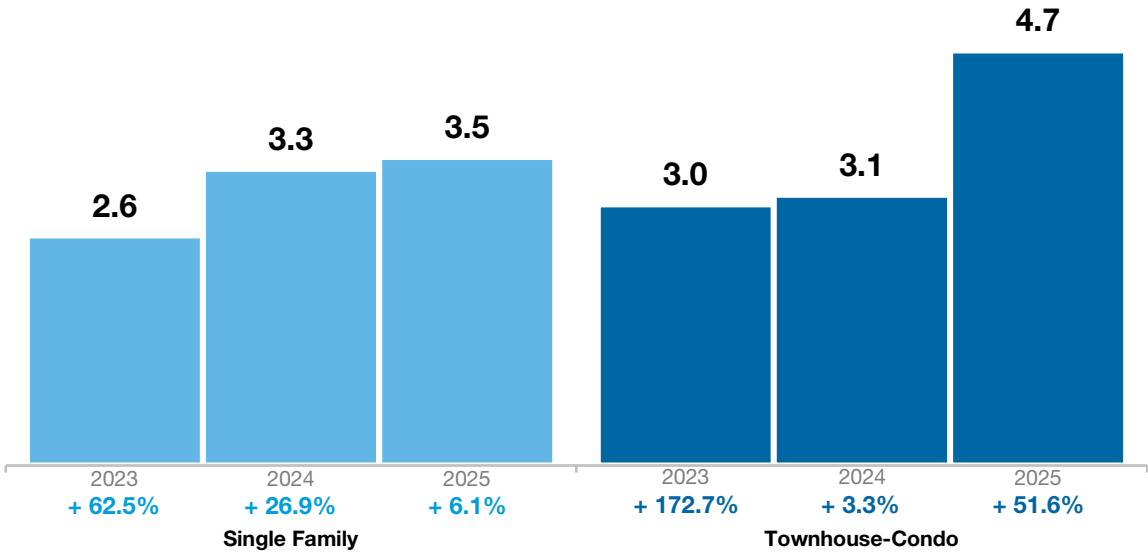


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly closed sales from the last 12 months.



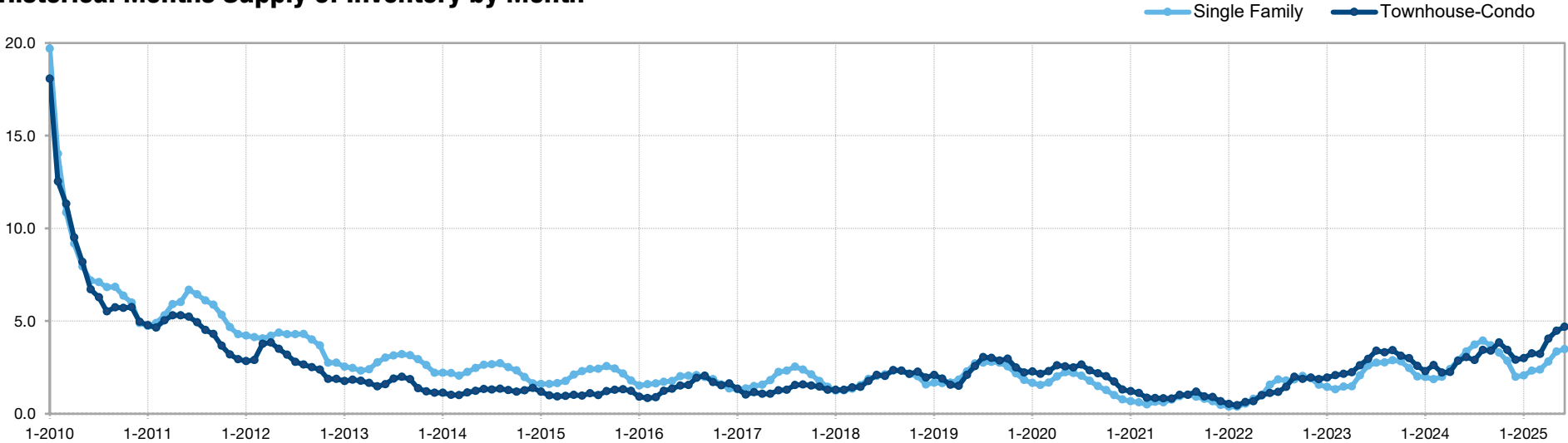
June



Months Supply	Single Family	Year-Over-Year Change	Townhouse-Condo	Year-Over-Year Change
Jul-2024	3.7	+37.0%	2.9	-14.7%
Aug-2024	3.9	+39.3%	3.4	+3.0%
Sep-2024	3.7	+27.6%	3.4	0.0%
Oct-2024	3.3	+17.9%	3.8	+22.6%
Nov-2024	2.9	+16.0%	3.4	+13.3%
Dec-2024	2.0	0.0%	2.9	+11.5%
Jan-2025	2.1	+5.0%	3.0	+30.4%
Feb-2025	2.3	+21.1%	3.2	+23.1%
Mar-2025	2.4	+20.0%	3.2	+45.5%
Apr-2025	2.8	+16.7%	4.0	+73.9%
May-2025	3.3	+13.8%	4.5	+60.7%
Jun-2025	3.5	+6.1%	4.7	+51.6%
12-Month Avg*	3.0	+18.9%	3.6	+24.9%

* Months Supply for all properties from July 2024 through June 2025. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



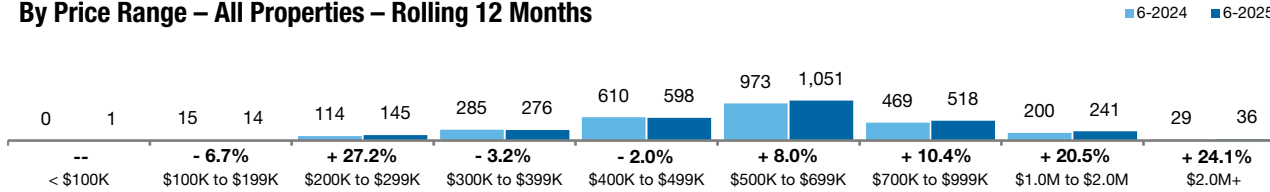
Key Metrics	Historical Sparkbars	6-2024	6-2025	Percent Change	YTD-2024	YTD-2025	Percent Change
New Listings		437	473	+ 8.2%	2,154	2,569	+ 19.3%
Pending Sales		255	305	+ 19.6%	398	395	- 0.8%
Under Contract	Not enough historical data for chart	--	--	--	--	--	--
Sold Listings		291	310	+ 6.5%	1,361	1,492	+ 9.6%
Median Sales Price		\$550,000	\$569,990	+ 3.6%	\$565,000	\$565,183	+ 0.0%
Avg. Sales Price		\$637,210	\$649,527	+ 0.5%	\$644,493	\$647,891	+ 0.5%
Pct. of List Price Received		99.7%	99.3%	- 0.4%	99.5%	99.1%	- 0.4%
Days on Market		67	57	+ 1.5%	68	69	+ 1.5%
Affordability Index		76	74	- 2.6%	74	74	0.0%
Active Listings		735	905	+ 23.1%	--	--	--
Months Supply		3.3	3.8	+ 15.2%	--	--	--

Sold Listings

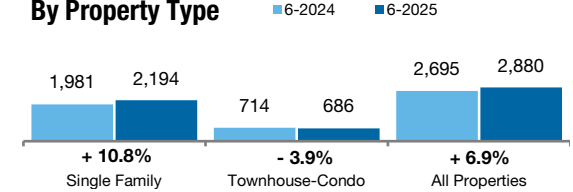
Actual sales that have closed in a given quarter.



By Price Range – All Properties – Rolling 12 Months



By Property Type

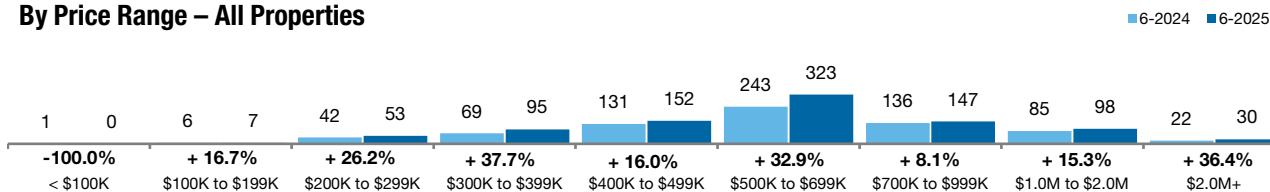


By Price Range	Rolling 12 Months						Compared to Prior Month						Year to Date					
	Single Family			Townhouse-Condo			Single Family			Townhouse-Condo			Single Family			Townhouse-Condo		
	6-2024	6-2025	Change	6-2024	6-2025	Change	5-2025	6-2025	Change	5-2025	6-2025	Change	6-2024	6-2025	Change	6-2024	6-2025	Change
\$99,999 and Below	0	0	--	0	1	--	0	0	--	0	0	--	0	0	--	0	1	--
\$100,000 to \$199,999	14	11	- 21.4%	1	3	+ 200.0%	3	0	- 100.0%	0	0	--	8	4	- 50.0%	1	2	+ 100.0%
\$200,000 to \$299,999	30	35	+ 16.7%	84	110	+ 31.0%	4	4	0.0%	13	12	- 7.7%	13	18	+ 38.5%	41	55	+ 34.1%
\$300,000 to \$399,999	65	70	+ 7.7%	220	206	- 6.4%	9	8	- 11.1%	19	22	+ 15.8%	26	35	+ 34.6%	112	101	- 9.8%
\$400,000 to \$499,999	332	351	+ 5.7%	278	247	- 11.2%	37	30	- 18.9%	21	29	+ 38.1%	144	157	+ 9.0%	124	137	+ 10.5%
\$500,000 to \$699,999	871	966	+ 10.9%	102	85	- 16.7%	116	91	- 21.6%	11	9	- 18.2%	468	509	+ 8.8%	61	39	- 36.1%
\$700,000 to \$999,999	453	494	+ 9.1%	16	24	+ 50.0%	62	73	+ 17.7%	2	0	- 100.0%	228	276	+ 21.1%	7	9	+ 28.6%
\$1,000,000 to \$1,999,999	187	231	+ 23.5%	13	10	- 23.1%	27	27	0.0%	0	4	--	106	124	+ 17.0%	3	7	+ 133.3%
\$2,000,000 and Above	29	36	+ 24.1%	0	0	--	3	1	- 66.7%	0	0	--	19	18	- 5.3%	0	0	--
All Price Ranges	1,981	2,194	+ 10.8%	714	686	- 3.9%	261	234	- 10.3%	66	76	+ 15.2%	1,012	1,141	+ 12.7%	349	351	+ 0.6%

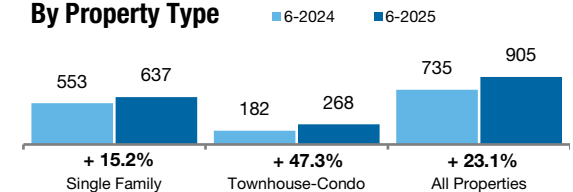
Inventory of Active Listings

A measure of the number of homes available for sale at a given time.

By Price Range – All Properties



By Property Type



By Price Range	Year over Year						Compared to Prior Month						Year to Date	
	Single Family			Townhouse-Condo			Single Family			Townhouse-Condo			Single Family	Townhouse-Condo
	6-2024	6-2025	Change	6-2024	6-2025	Change	5-2025	6-2025	Change	5-2025	6-2025	Change		
\$99,999 and Below	0	0	--	1	0	- 100.0%	0	0	--	0	0	--		
\$100,000 to \$199,999	6	7	+ 16.7%	0	0	--	8	7	- 12.5%	0	0	--		
\$200,000 to \$299,999	11	10	- 9.1%	31	43	+ 38.7%	10	10	0.0%	50	43	- 14.0%		
\$300,000 to \$399,999	25	18	- 28.0%	44	77	+ 75.0%	26	18	- 30.8%	66	77	+ 16.7%		
\$400,000 to \$499,999	63	67	+ 6.3%	68	85	+ 25.0%	62	67	+ 8.1%	87	85	- 2.3%		
\$500,000 to \$699,999	215	279	+ 29.8%	28	44	+ 57.1%	249	279	+ 12.0%	35	44	+ 25.7%		
\$700,000 to \$999,999	127	136	+ 7.1%	9	11	+ 22.2%	136	136	0.0%	12	11	- 8.3%		
\$1,000,000 to \$1,999,999	84	90	+ 7.1%	1	8	+ 700.0%	91	90	- 1.1%	5	8	+ 60.0%		
\$2,000,000 and Above	22	30	+ 36.4%	0	0	--	25	30	+ 20.0%	0	0	--		
All Price Ranges	553	637	+ 15.2%	182	268	+ 47.3%	607	637	+ 4.9%	255	268	+ 5.1%		

There are no year-to-date figures for inventory because it is simply a snapshot frozen in time at the end of each month. It does not add up over a period of months.

Glossary of Terms

A research tool provided by the Colorado Association of REALTORS®



New Listings	A measure of how much new supply is coming onto the market from sellers (e.g., Q3 New Listings are those listings with a system list date from July 1 through September 30).
Pending Sales	A count of all the listings that went into Pending status during the reported period. Pending listings are counted at the end of the reported period. Each listing can only be counted one time. If a listing goes into Pending, out of Pending, then back into Pending all in one reported period, this listing would only be counted once. This is the most real-time measure possible for home buyer activity, as it measures signed contracts on sales rather than the actual closed sale. As such, it is called a "leading indicator" of buyer demand.
Under Contract Activity	A count of all listings Under Contract during the reported period. Listings that go Under Contract are counted each day. There is no maximum number of times a listing can be counted as Under Contract. For example, if a listing goes into Under Contract, out of Under Contract, then back into Under Contract all in one reported period, this listing would be counted twice.
Sold Listings	A measure of home sales that were closed to completion during the report period.
Median Sales Price	A measure of home values in a market area where 50% of activity was higher and 50% was lower than this price point.
Average Sales Price	A sum of all home sales prices divided by total number of sales.
Percent of List Price Received	A mathematical calculation of the percent difference from last list price and sold price for those listings sold in the reported period.
Days on Market Until Sale	A measure of how long it takes homes to sell, on average.
Housing Affordability Index	A measure of how affordable a region's housing is to its consumers. A higher number means greater affordability. The index is based on interest rates, median sales price and median income by county.
Active Listings	A measure of the number of homes available for sale at a given time. The availability of homes for sale has a big effect on supply-demand dynamics and home prices.
Months Supply of Inventory	A measure of how balanced the market is between buyers and sellers. It is expressed as the number of months it would hypothetically take to sell through all the available homes for sale, given current levels of home sales. A balanced market ranges from 4 to 7 months of supply. A buyer's market has a higher number, reflecting fewer buyers relative to homes for sale. A seller's market has a lower number, reflecting more buyers relative to homes for sale.

Local Market Update for June 2025

A Research Tool Provided by the Colorado Association of REALTORS®



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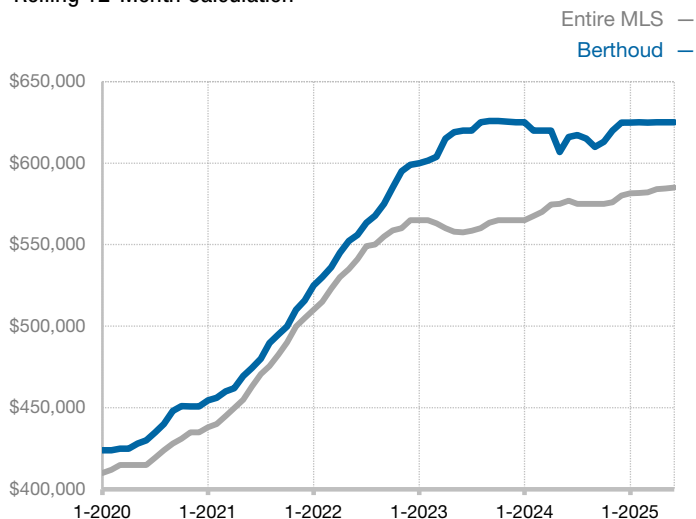
Single Family	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	67	64	- 4.5%	357	408	+ 14.3%
Closed Sales	37	46	+ 24.3%	202	253	+ 25.2%
Median Sales Price*	\$715,000	\$648,700	- 9.3%	\$617,250	\$630,000	+ 2.1%
Average Sales Price*	\$847,122	\$746,575	- 11.9%	\$747,263	\$770,921	+ 3.2%
Percent of List Price Received*	98.7%	98.7%	0.0%	99.4%	99.0%	- 0.4%
Days on Market Until Sale	64	86	+ 34.4%	87	80	- 8.0%
Inventory of Homes for Sale	148	189	+ 27.7%	--	--	--
Months Supply of Inventory	4.4	4.8	+ 9.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

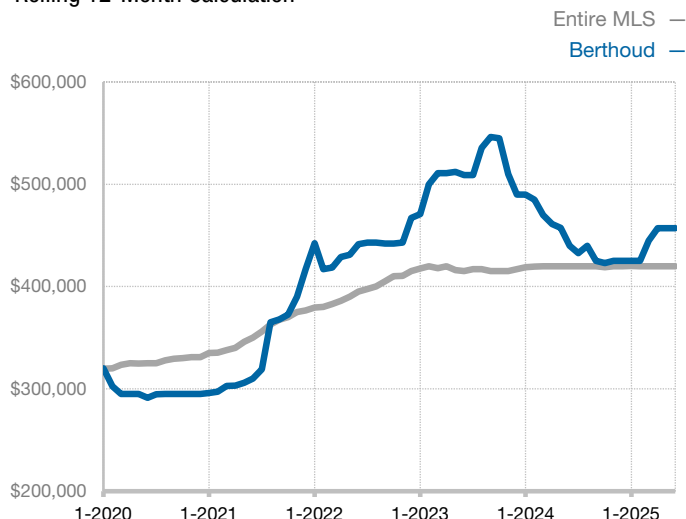
Townhouse/Condo	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	4	9	+ 125.0%	21	48	+ 128.6%
Closed Sales	2	5	+ 150.0%	13	24	+ 84.6%
Median Sales Price*	\$405,500	\$447,400	+ 10.3%	\$421,000	\$457,000	+ 8.6%
Average Sales Price*	\$405,500	\$496,880	+ 22.5%	\$413,298	\$459,900	+ 11.3%
Percent of List Price Received*	99.5%	99.0%	- 0.5%	99.5%	98.7%	- 0.8%
Days on Market Until Sale	47	61	+ 29.8%	81	74	- 8.6%
Inventory of Homes for Sale	14	21	+ 50.0%	--	--	--
Months Supply of Inventory	5.7	5.8	+ 1.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2025

A Research Tool Provided by the Colorado Association of REALTORS®



Boulder

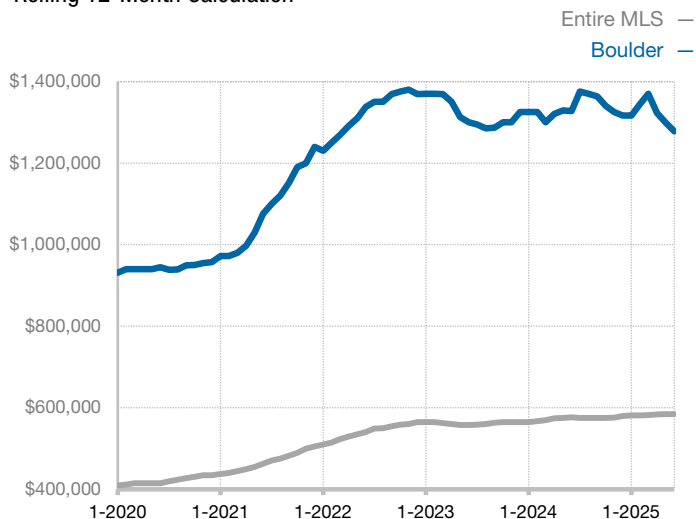
Single Family	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	159	172	+ 8.2%	899	1,109	+ 23.4%
Closed Sales	78	102	+ 30.8%	450	476	+ 5.8%
Median Sales Price*	\$1,370,000	\$1,157,500	- 15.5%	\$1,384,500	\$1,295,000	- 6.5%
Average Sales Price*	\$1,556,844	\$1,438,497	- 7.6%	\$1,611,405	\$1,680,972	+ 4.3%
Percent of List Price Received*	97.3%	97.6%	+ 0.3%	97.4%	97.0%	- 0.4%
Days on Market Until Sale	58	51	- 12.1%	69	66	- 4.3%
Inventory of Homes for Sale	392	470	+ 19.9%	--	--	--
Months Supply of Inventory	5.2	6.1	+ 17.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

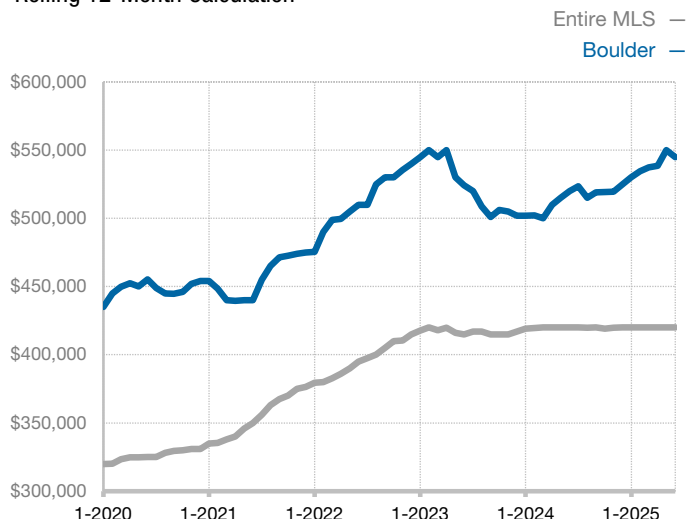
Townhouse/Condo	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	116	117	+ 0.9%	621	714	+ 15.0%
Closed Sales	55	73	+ 32.7%	307	333	+ 8.5%
Median Sales Price*	\$530,000	\$458,000	- 13.6%	\$525,000	\$550,000	+ 4.8%
Average Sales Price*	\$674,631	\$545,221	- 19.2%	\$625,523	\$658,569	+ 5.3%
Percent of List Price Received*	98.4%	97.7%	- 0.7%	98.7%	98.2%	- 0.5%
Days on Market Until Sale	55	65	+ 18.2%	60	73	+ 21.7%
Inventory of Homes for Sale	266	331	+ 24.4%	--	--	--
Months Supply of Inventory	5.4	6.4	+ 18.5%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2025

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Fort Collins

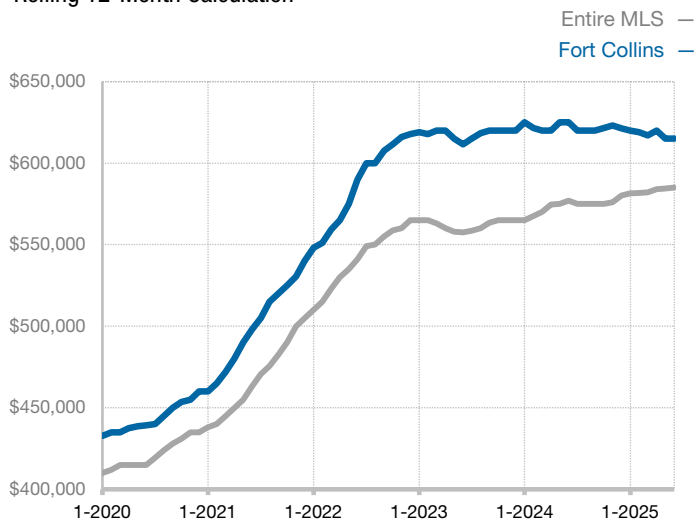
Single Family	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	251	276	+ 10.0%	1,297	1,468	+ 13.2%
Closed Sales	173	191	+ 10.4%	858	952	+ 11.0%
Median Sales Price*	\$633,000	\$670,000	+ 5.8%	\$630,000	\$624,500	- 0.9%
Average Sales Price*	\$726,569	\$725,277	- 0.2%	\$732,160	\$709,161	- 3.1%
Percent of List Price Received*	99.7%	99.7%	0.0%	99.7%	99.5%	- 0.2%
Days on Market Until Sale	52	46	- 11.5%	54	55	+ 1.9%
Inventory of Homes for Sale	381	410	+ 7.6%	--	--	--
Months Supply of Inventory	2.7	2.7	0.0%	--	--	--

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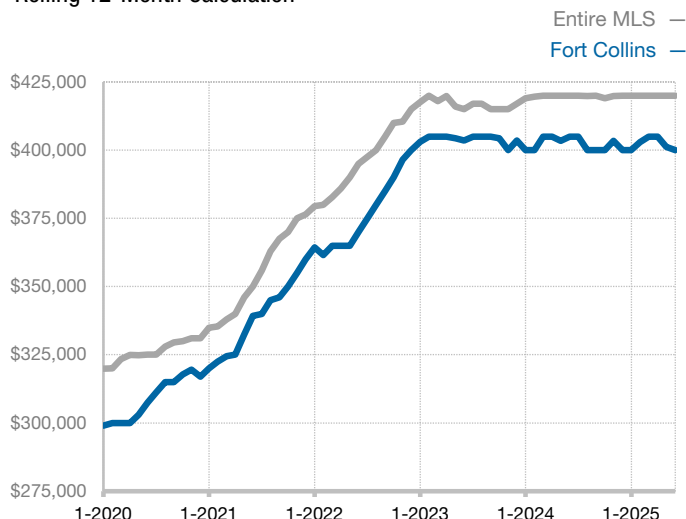
Townhouse/Condo	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	104	121	+ 16.3%	515	623	+ 21.0%
Closed Sales	74	70	- 5.4%	343	346	+ 0.9%
Median Sales Price*	\$413,000	\$395,000	- 4.4%	\$407,000	\$407,550	+ 0.1%
Average Sales Price*	\$433,237	\$407,979	- 5.8%	\$411,074	\$421,559	+ 2.6%
Percent of List Price Received*	99.1%	98.8%	- 0.3%	99.4%	98.8%	- 0.6%
Days on Market Until Sale	82	63	- 23.2%	79	80	+ 1.3%
Inventory of Homes for Sale	175	243	+ 38.9%	--	--	--
Months Supply of Inventory	3.2	4.3	+ 34.4%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2025

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Greeley

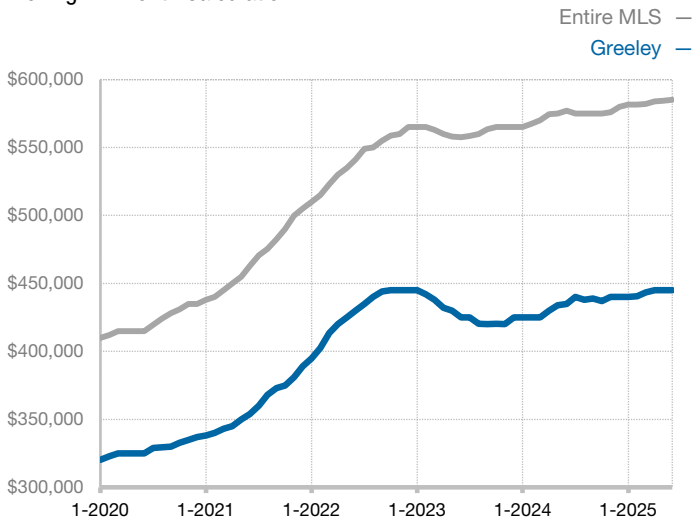
Single Family	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	143	162	+ 13.3%	804	870	+ 8.2%
Closed Sales	105	115	+ 9.5%	618	584	- 5.5%
Median Sales Price*	\$447,500	\$449,000	+ 0.3%	\$443,500	\$450,000	+ 1.5%
Average Sales Price*	\$450,021	\$462,568	+ 2.8%	\$457,444	\$474,579	+ 3.7%
Percent of List Price Received*	99.3%	100.1%	+ 0.8%	99.5%	99.6%	+ 0.1%
Days on Market Until Sale	51	63	+ 23.5%	60	66	+ 10.0%
Inventory of Homes for Sale	212	279	+ 31.6%	--	--	--
Months Supply of Inventory	2.3	3.1	+ 34.8%	--	--	--

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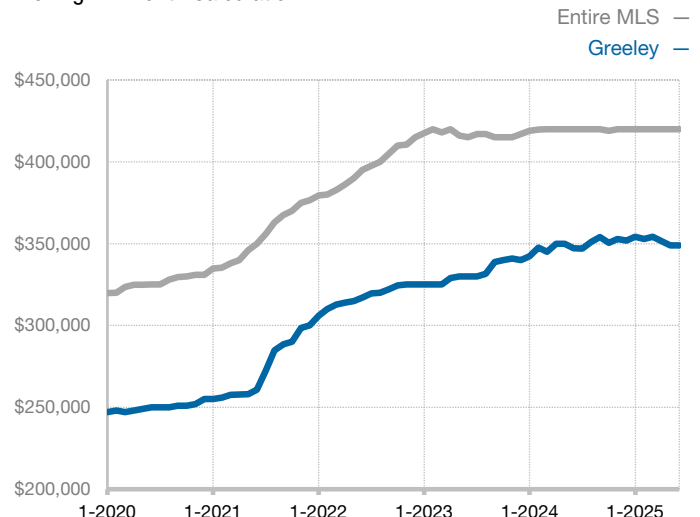
Townhouse/Condo	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	27	34	+ 25.9%	153	174	+ 13.7%
Closed Sales	25	21	- 16.0%	114	96	- 15.8%
Median Sales Price*	\$326,000	\$302,500	- 7.2%	\$349,641	\$338,750	- 3.1%
Average Sales Price*	\$328,411	\$314,181	- 4.3%	\$337,864	\$334,040	- 1.1%
Percent of List Price Received*	99.4%	98.8%	- 0.6%	99.6%	99.1%	- 0.5%
Days on Market Until Sale	61	67	+ 9.8%	72	76	+ 5.6%
Inventory of Homes for Sale	53	72	+ 35.8%	--	--	--
Months Supply of Inventory	2.9	4.3	+ 48.3%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2025

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Johnstown

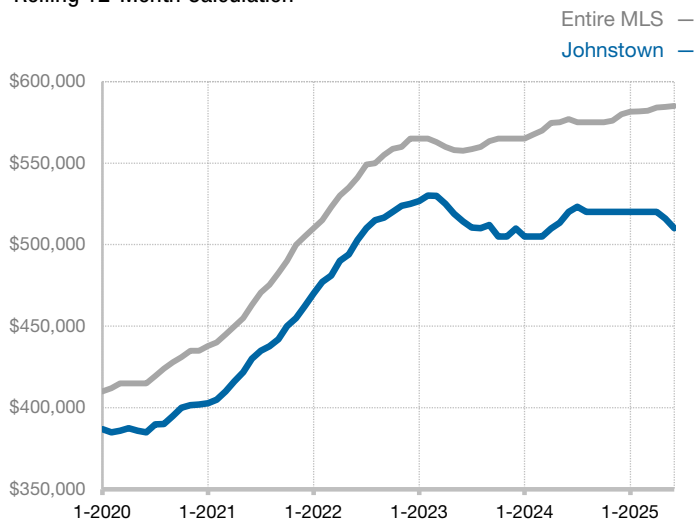
Single Family	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	68	73	+ 7.4%	403	556	+ 38.0%
Closed Sales	53	75	+ 41.5%	269	347	+ 29.0%
Median Sales Price*	\$555,000	\$510,000	- 8.1%	\$528,400	\$509,950	- 3.5%
Average Sales Price*	\$566,625	\$535,146	- 5.6%	\$547,071	\$517,970	- 5.3%
Percent of List Price Received*	99.6%	100.2%	+ 0.6%	99.5%	99.6%	+ 0.1%
Days on Market Until Sale	48	66	+ 37.5%	54	70	+ 29.6%
Inventory of Homes for Sale	155	191	+ 23.2%	--	--	--
Months Supply of Inventory	3.8	3.6	- 5.3%	--	--	--

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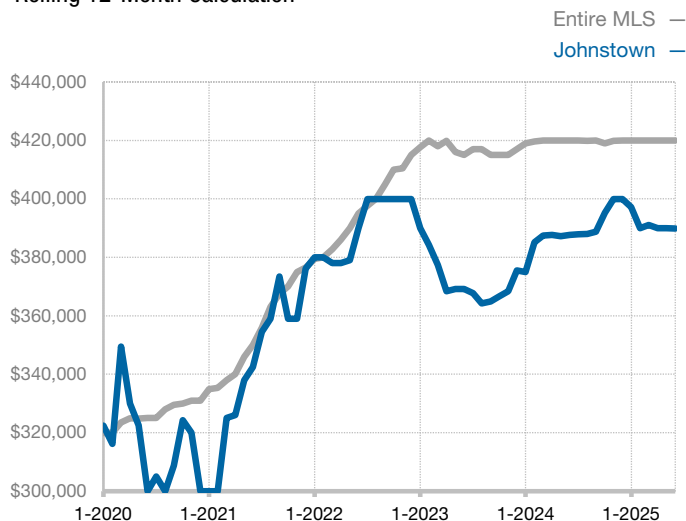
Townhouse/Condo	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	5	15	+ 200.0%	83	99	+ 19.3%
Closed Sales	6	9	+ 50.0%	52	64	+ 23.1%
Median Sales Price*	\$397,750	\$382,500	- 3.8%	\$399,990	\$388,775	- 2.8%
Average Sales Price*	\$388,883	\$384,541	- 1.1%	\$392,861	\$388,727	- 1.1%
Percent of List Price Received*	100.3%	100.0%	- 0.3%	99.8%	99.5%	- 0.3%
Days on Market Until Sale	42	72	+ 71.4%	57	64	+ 12.3%
Inventory of Homes for Sale	47	35	- 25.5%	--	--	--
Months Supply of Inventory	7.1	4.0	- 43.7%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2025

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Longmont

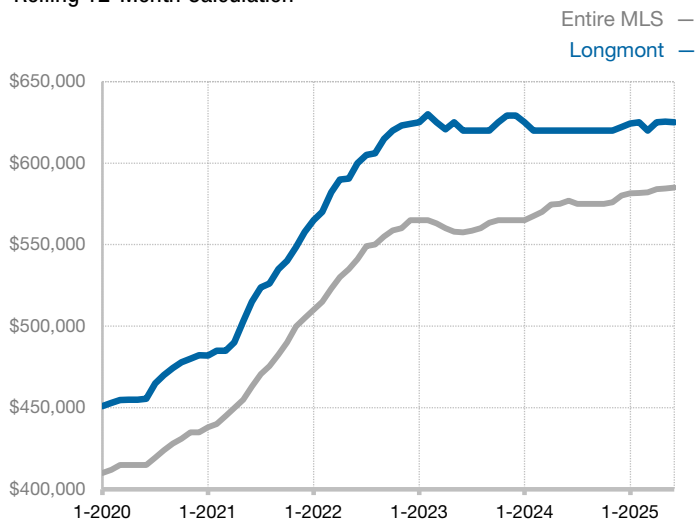
Single Family	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	185	188	+ 1.6%	878	955	+ 8.8%
Closed Sales	93	125	+ 34.4%	557	610	+ 9.5%
Median Sales Price*	\$622,000	\$620,000	- 0.3%	\$620,000	\$627,000	+ 1.1%
Average Sales Price*	\$730,644	\$718,334	- 1.7%	\$738,355	\$749,615	+ 1.5%
Percent of List Price Received*	99.4%	99.0%	- 0.4%	99.3%	98.8%	- 0.5%
Days on Market Until Sale	42	38	- 9.5%	51	56	+ 9.8%
Inventory of Homes for Sale	302	328	+ 8.6%	--	--	--
Months Supply of Inventory	3.4	3.3	- 2.9%	--	--	--

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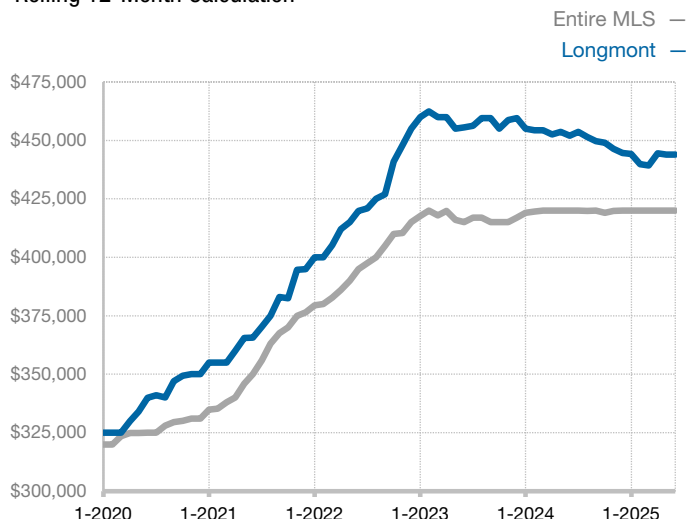
Townhouse/Condo	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	44	54	+ 22.7%	239	312	+ 30.5%
Closed Sales	29	28	- 3.4%	164	168	+ 2.4%
Median Sales Price*	\$435,000	\$446,980	+ 2.8%	\$449,250	\$444,995	- 0.9%
Average Sales Price*	\$449,195	\$463,845	+ 3.3%	\$457,925	\$459,816	+ 0.4%
Percent of List Price Received*	99.3%	99.2%	- 0.1%	99.1%	98.8%	- 0.3%
Days on Market Until Sale	43	64	+ 48.8%	113	75	- 33.6%
Inventory of Homes for Sale	118	130	+ 10.2%	--	--	--
Months Supply of Inventory	4.1	4.8	+ 17.1%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2025

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Loveland

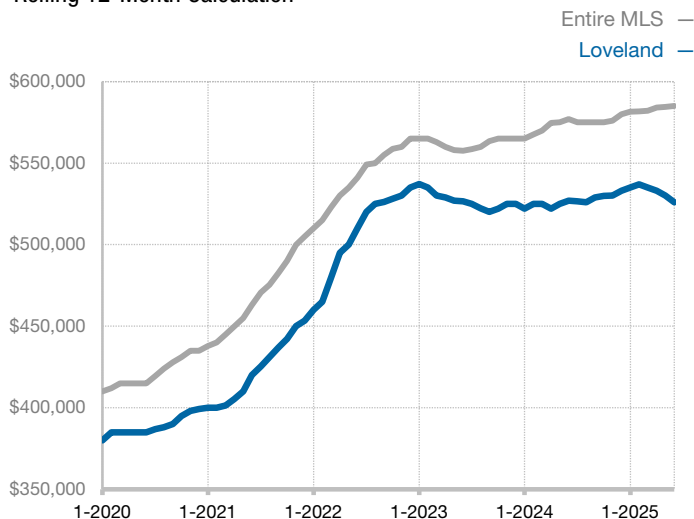
Single Family	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	154	189	+ 22.7%	815	976	+ 19.8%
Closed Sales	113	120	+ 6.2%	575	586	+ 1.9%
Median Sales Price*	\$580,000	\$536,000	- 7.6%	\$530,000	\$520,000	- 1.9%
Average Sales Price*	\$629,335	\$637,260	+ 1.3%	\$627,748	\$629,421	+ 0.3%
Percent of List Price Received*	99.6%	99.6%	0.0%	99.5%	99.1%	- 0.4%
Days on Market Until Sale	40	52	+ 30.0%	53	61	+ 15.1%
Inventory of Homes for Sale	244	341	+ 39.8%	--	--	--
Months Supply of Inventory	2.6	3.6	+ 38.5%	--	--	--

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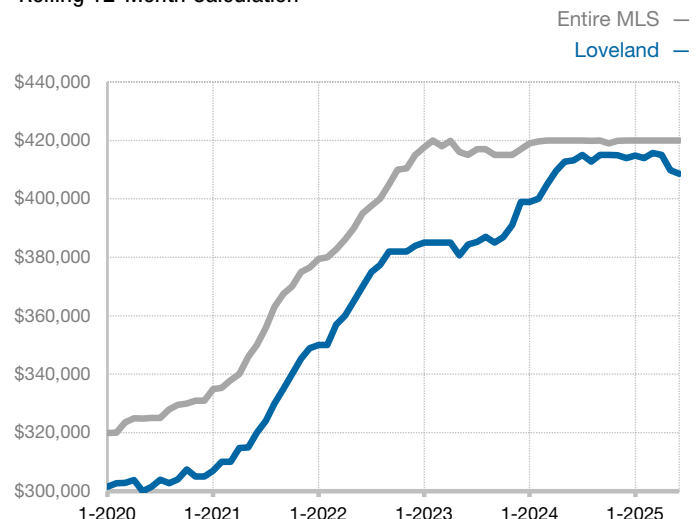
Townhouse/Condo	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	33	48	+ 45.5%	193	257	+ 33.2%
Closed Sales	21	36	+ 71.4%	133	141	+ 6.0%
Median Sales Price*	\$425,000	\$435,933	+ 2.6%	\$416,500	\$417,000	+ 0.1%
Average Sales Price*	\$443,853	\$449,626	+ 1.3%	\$422,902	\$431,203	+ 2.0%
Percent of List Price Received*	100.1%	99.7%	- 0.4%	99.9%	99.4%	- 0.5%
Days on Market Until Sale	107	160	+ 49.5%	99	115	+ 16.2%
Inventory of Homes for Sale	96	119	+ 24.0%	--	--	--
Months Supply of Inventory	4.1	5.1	+ 24.4%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2025

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Wellington

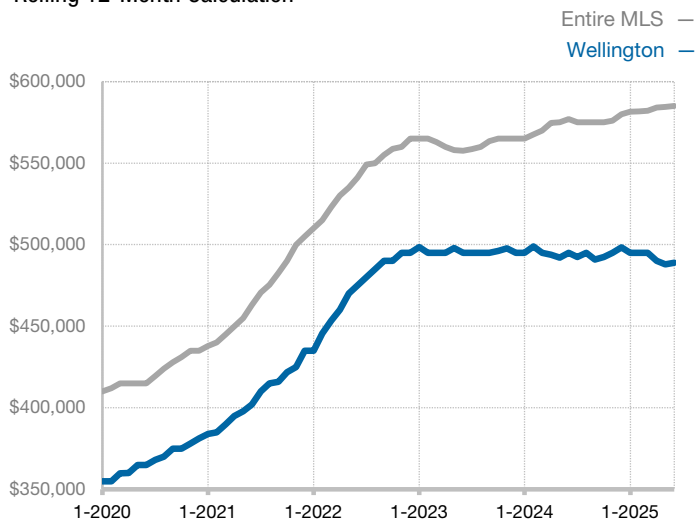
Single Family	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	41	29	- 29.3%	211	201	- 4.7%
Closed Sales	25	22	- 12.0%	121	131	+ 8.3%
Median Sales Price*	\$500,000	\$529,749	+ 5.9%	\$500,000	\$487,500	- 2.5%
Average Sales Price*	\$493,276	\$597,180	+ 21.1%	\$562,137	\$542,444	- 3.5%
Percent of List Price Received*	98.9%	99.4%	+ 0.5%	99.7%	99.7%	0.0%
Days on Market Until Sale	68	58	- 14.7%	64	73	+ 14.1%
Inventory of Homes for Sale	80	67	- 16.3%	--	--	--
Months Supply of Inventory	4.5	3.2	- 28.9%	--	--	--

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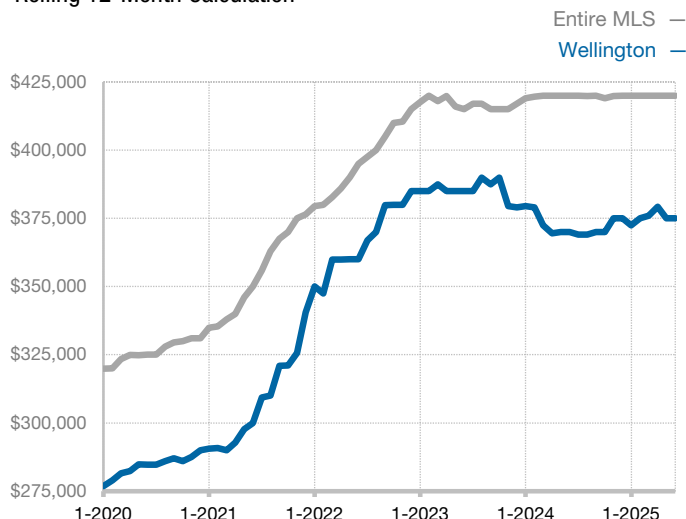
Townhouse/Condo	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	5	7	+ 40.0%	27	33	+ 22.2%
Closed Sales	2	4	+ 100.0%	16	23	+ 43.8%
Median Sales Price*	\$359,500	\$384,000	+ 6.8%	\$372,500	\$370,000	- 0.7%
Average Sales Price*	\$359,500	\$382,000	+ 6.3%	\$362,938	\$360,155	- 0.8%
Percent of List Price Received*	100.0%	100.9%	+ 0.9%	99.2%	99.5%	+ 0.3%
Days on Market Until Sale	54	93	+ 72.2%	85	100	+ 17.6%
Inventory of Homes for Sale	10	13	+ 30.0%	--	--	--
Months Supply of Inventory	4.0	4.3	+ 7.5%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2025

A Research Tool Provided by the Colorado Association of REALTORS®



Windsor

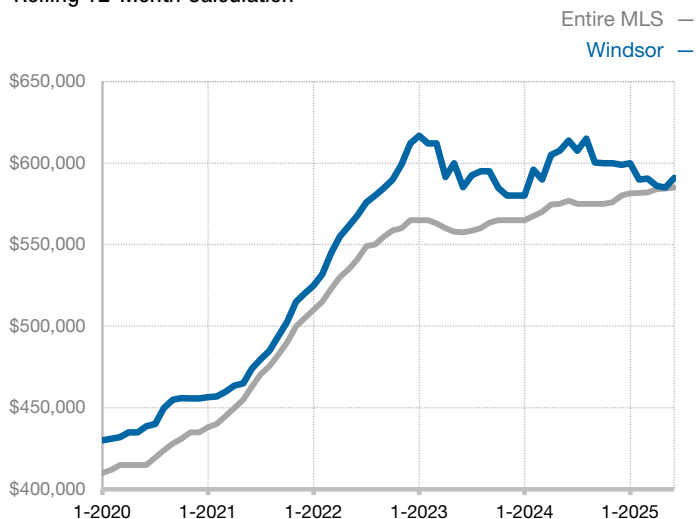
Single Family	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	97	132	+ 36.1%	664	826	+ 24.4%
Closed Sales	92	112	+ 21.7%	427	539	+ 26.2%
Median Sales Price*	\$604,975	\$669,995	+ 10.7%	\$600,000	\$590,950	- 1.5%
Average Sales Price*	\$672,774	\$754,951	+ 12.2%	\$701,093	\$709,999	+ 1.3%
Percent of List Price Received*	99.4%	99.4%	0.0%	99.5%	99.6%	+ 0.1%
Days on Market Until Sale	66	79	+ 19.7%	71	83	+ 16.9%
Inventory of Homes for Sale	239	289	+ 20.9%	--	--	--
Months Supply of Inventory	4.0	3.5	- 12.5%	--	--	--

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Townhouse/Condo	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	12	15	+ 25.0%	87	107	+ 23.0%
Closed Sales	11	8	- 27.3%	52	48	- 7.7%
Median Sales Price*	\$393,195	\$466,250	+ 18.6%	\$412,500	\$477,000	+ 15.6%
Average Sales Price*	\$393,690	\$447,958	+ 13.8%	\$409,405	\$487,446	+ 19.1%
Percent of List Price Received*	99.7%	98.1%	- 1.6%	98.9%	99.0%	+ 0.1%
Days on Market Until Sale	91	89	- 2.2%	99	105	+ 6.1%
Inventory of Homes for Sale	42	46	+ 9.5%	--	--	--
Months Supply of Inventory	4.4	5.6	+ 27.3%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

